

GREG PATTERSON

Greg Patterson & Associates
3619 Broadway, Suite 8
Kansas City, MO 64111
Direct 816-753-3619
Cell 816-868-6752
Fax 816-753-4771
gpatterson@gpattersonassoc.com

THE
SHOPS
on Blue Parkway



PROFESSIONAL EXPERIENCE

Greg Patterson, owner and President of Greg Patterson & Associates, is a 23-year veteran commercial broker licensed in Missouri and Kansas, specializing in retail/office/industrial leasing and sales, tenant and buyer representation, investment acquisition and sales, development, urban redevelopment and site selection. Greg also provides tenant and buyer representation and services for development for retail, office, industrial, and non-profit users and investors, especially small business users/investors.

Greg has strong expertise in development and investment services and a background in urban community development and in use of development incentives. His knowledge of commercial real estate in urban core Kansas City, Missouri, is unsurpassed. Greg focuses on long-term relationships with clients and referring brokers.

TRANSACTIONAL EXPERIENCE

- Sold portfolio of four (4) Kansa City area strip shopping centers owned by Baltimore client.
- Assisted with workouts including lease up leading to sale of strip centers and freestanding buildings including restaurants.
- Dispositions and acquisitions for government, business, and financial institutions.
- Site selection for clients including Bannister Bank and Trust (Union Bank), Metz Baking Co. (Sara Lee Bakery Group), Sav-A-Lot Grocery Stores, Mutual of Omaha, numerous local and regional companies and non-profit organizations.
- Long-term leasing, development and management services for numerous commercial real estate clients.

EDUCATION/CAREER

- B.A. – Drury College, Springfield, Missouri – Magna Cum Laude, Outstanding Senior Man
- M.S. – University of Missouri, Columbia, Missouri – Community Development
- Former Executive Director, Westport Tomorrow, an urban CDC

COMMUNITY INVOLVEMENT

- Broadway Westport Council, President and Member
- Académie Lafayette, Chair, Building and Grounds Subcommittee
- Trinity United Methodist Church
- Community Development Society of Missouri, Past President
- Grandview Chamber of Commerce, Vice-President & Board Member
- Grandview Economic Development Council, Member
- Independence Chamber of Commerce, Member
- Breakfast at 8 Club, Past President and Member
- KC Breakfast Club, Secretary and Member
- Drury College Alumni Association

MSA COVERAGE

- Kansas City Metro, Missouri and Kansas Within 200 Mile Radius

SPECIALTY

- Retail Leasing and Sales
- Retail, Non-Profit, Office & Industrial Representation
- Development and Investment Real Estate
- Urban Redevelopment
- Midtown & Urban Core Kansas City

CLIENTS REPRESENTED

- Western Realty/City Gate Business Park
- Grandland Development
- Niemann Foods dba Save-A-Lot Foods
- Metropolitan Management
Klein Enterprises
- Interstate Bakeries
- Carthage Village Redevelopment
- NKC Development
- Apex Management Systems
- Mutual of Omaha
- Office Depot
- University District Venture
- Belgian Bottoms Business Park
- 1st National Bank of Olathe
- UGA, LLC
- Mail Handlers Union Local 297